Massachusetts Division of Insurance Quarterly Report of Membership in Health Maintenance Organizations as of June 30, 2004 1

MEDICARE+CHOICE MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
	Members at														
Medicare+Choice ² Members ³	End of Quarter														
Fallon Community Health Plan, Inc.	13	0	5	1	7	371	169	42	1,786	0	463	0	0	29,706	32,563
Harvard Pilgrim Health Care, Inc.	2	0	5	0	5,817	0	1	0	17,258	0	6,439	2	4,564	2	34,090
HMO Blue⁴	1,209	0	3,446	0	2,247	2,037	7,348	1,961	3,105	0	3,116	2,095	510	6,972	34,046
Tufts Associated HMO, Inc. ⁵	2,217	0	4,320	0	4,529	0	6,254	0	19,439	0	7,206	4,297	1,459	4,451	54,172
Total Medicare+Choice Members	3,441	0	7,776	1	12,600	2,408	13,772	2,003	41,588	0	17,224	6,394	6,533	41,131	154,871

¹ Information reported by HMOs as of the end of the second quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members enrolled in the HMO under a Medicare+Choice contract with the Centers for Medicare and Medicaid Services as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ Carriers that do not have any "Medicare+Choice" business are not reflected on this report.

⁴ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁵ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.